NEWPARK

August 2024 Investor Presentation

Positioned for Sustainable Growth



Notice to Investors

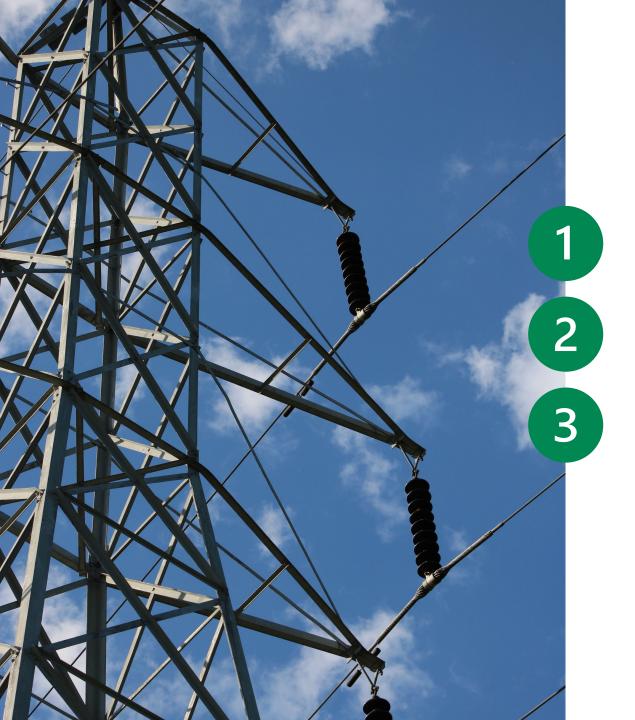
Disclaimers

Forward Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. All statements other than statements of historical facts are forward-looking statements. Words such as "will," "may," "could," "should," "anticipates," "believes," "estimates," "expects," "plans," "intends," and similar expressions are intended to identify these forward-looking statements but are not the exclusive means of identifying them. These statements are not guarantees that our expectations will prove to be correct and involve a number of risks, uncertainties, and assumptions. Many factors, including those discussed more fully elsewhere in this release and in documents filed with the Securities and Exchange Commission by Newpark, particularly its Annual Report on Form 10-K, and its Quarterly Reports on Form 10-Q, as well as others, could cause actual plans or results to differ materially from those expressed in, or implied by, these statements. These risk factors include, but are not limited to, risks related to our exploration of strategic alternatives for the long-term positioning of our Fluids Systems division, including the ongoing sale process as well as whether any such transaction will be consummated on the anticipated timeline or at all; divestitures; the worldwide oil and natural gas industry; our ability to generate internal growth; economic and market conditions that may impact our customers' future spending; our customer concentration and reliance on the U.S. exploration and production market; our international operations; the ongoing conflicts in Europe and the Middle East; operating hazards present in the oil and natural gas and utilities industries and substantial liability claims, including catastrophic well incidents; our contracts that can be terminated or downsized by our customers without penalty; our product offering and market expansion; our ability to attract, retain, and develop qualified leaders, key employees, and skilled personnel; expanding our services in the utilities sector, which may require unionized labor; the price and availability of raw materials; inflation; capital investments and business acquisitions; market competition; technological developments and intellectual property; severe weather, natural disasters, and seasonality; public health crises, epidemics, and pandemics; our cost and continued availability of borrowed funds, including noncompliance with debt covenants; environmental laws and regulations; legal compliance; the inherent limitations of insurance coverage; income taxes; cybersecurity incidents or business system disruptions; activist stockholders that may attempt to effect changes at our Company or acquire control over our Company; share repurchases; and our amended and restated bylaws, which could limit our stockholders' ability to obtain what such stockholders believe to be a favorable judicial forum for disputes with us or our directors, officers or other employees. We assume no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by securities laws. Newpark's filings with the Securities and Exchange Commission can be obtained at no charge at www.sec.gov, as well as through our website at www.newpark.com.

Non-GAAP Financial Measures

This presentation includes references to financial measurements that are supplemental to the Company's financial performance as calculated in accordance with generally accepted accounting principles ("GAAP"). These non-GAAP financial measures include earnings before interest, taxes, depreciation and amortization ("EBITDA"), Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow, Net Debt, and Net Leverage. We believe these non-GAAP financial measures are frequently used by investors, securities analysts and other parties in the evaluation of our performance and liquidity with that of other companies in our industry. Management uses these measures to evaluate our operating performance, liquidity and capital structure. In addition, our incentive compensation plan measures performance based on our consolidated EBITDA, along with other factors. The methods we use to produce these non-GAAP financial measures may differ from methods used by other companies. These measures should be considered in addition to, not as a substitute for, financial measures prepared in accordance with GAAP.



Agenda

Introduction

End-Market Overview

Summary of Key Financial Data



1 Introduction



Disciplined Strategy Aligned with Long-Term Global Megatrends

Company Overview

Specialty Rental & Services Company Supporting Power and Infrastructure Markets

Newpark Resources, Inc. headquartered in The Woodlands, TX, is a global company operating **two independent business units**, Industrial Solutions and Fluids Systems, supporting energy and infrastructure markets. We built a reputation for innovating and adapting to the changing needs of our customers, **delivering sustainable technologies** that enable society to prosper.

- NYSE Stock Symbol: NR
- Operating in more than 20 countries worldwide; ~55% of 2023 revenues derived from U.S.
- Earnings primarily driven by utilities and industrial end-markets, while exposure to O&G reduced through divestitures
- Strong financial profile with modest debt burden and no significant near-term maturities

NEWPARK RESOURCES GLOBAL FOOTPRINT



Diverse End-Market Coverage













Launched strategic review for Fluids Systems in Q3 2023; targeting substantial completion in Q3 2024

Leader in Power and Energy Infrastructure Solutions

Providing Innovative Product & Service Solutions for Power T&D and O&G Infrastructure

76% OF SEGMENT ADJ. EBITDA (1H 2024)*

INDUSTRIAL SOLUTIONS

Power Infrastructure, O&G, **Construction and Renewables**

92% **OF SEGMENT CAPEX (1H 2024)**

Leading provider of specialty rental and services, redefining safety & efficiency standards

Unique business model includes integrated manufacturing of 100% recyclable DURA-BASE ® composite matting, which offers economic and ESG benefits vs. traditional access products

Longstanding, blue-chip customer relationships across T&D utility owners and infrastructure contractors











Consistent FCF generation, strong EBITDA margin, and solid ROI

24% OF SEGMENT ADJ. EBITDA (1H 2024)*

FLUID SYSTEMS

Oil, Natural Gas, and Geothermal

8%

OF SEGMENT CAPEX (1H 2024)

#1 rated** drilling and reservoir fluids solutions provider in overall performance globally

Leading portfolio of sustainable water-based technologies delivering outstanding performance and reducing carbon footprint***

Globally positioned in long-term markets with established customers supported by current **O&G** global demand tailwinds











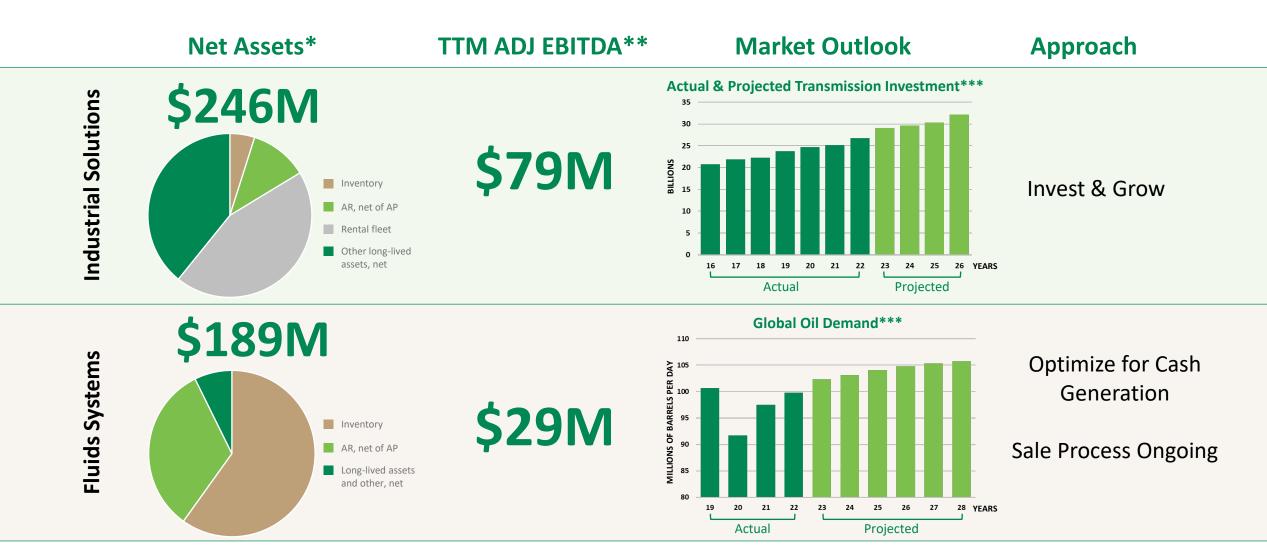
Improved margin and FCF generation profile through recent divestitures and focused asset-light operating model

^{*} Adjusted EBITDA is a non-GAAP financial measure. See earnings release and reconciliation to the most comparable GAAP measure in "Non-GAAP Financial Measures" slides within this presentation

^{** 2024} Drilling Fluids Supplier Performance Report, Kimberlite International Oilfield Research

^{***} Relative to hydrocarbon-based fluids

Transformation Supports Growth & Shareholder Return



^{*} Net Assets represents segment net assets, excluding cash and debt, as of June 30, 2024.

NEWPARK

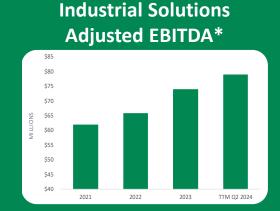
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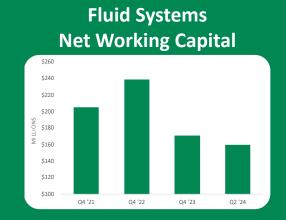
^{***} Transmission investment - Edison Electric Institute Business Analytics Group, Jan 2024; Global Oil Demand – IEA, June 2023

Key Operational Highlights Aligned with Strategy

Disciplined Execution Delivering Shareholder Value Creation









9%

CAGR from Industrial Solutions Rental and Services revenues (2021 – Q2 '24) 11%

CAGR in Industrial Solutions Adj. EBITDA (2021 – Q2 '24) 33%

Reduction in Fluids Systems net working capital from 2022 8%

Reduction in weighted average shares outstanding from 2022

Well-Positioned in Substantial Energy Megatrends

Multi-Trillion Dollar Markets Provide Long-Term Opportunities



Investment in global electrical grid to enable "electrification of everything"





to meet demand in
Sustainable Development
Scenario over next 30 years

Differentiated Model Exploiting Competitive Advantages

Over 50 Years of Technology & Service Innovation Positioning Us for Tomorrow's Opportunities

- Self-funding organic expansion in high-growth, high-returning infrastructure markets
- Focused capital light Fluid Systems positioned to generate cash through cycles
- Technology, scale, and service drive customer loyalty and productivity
- Global presence in diversified end markets with blue-chip customers
- Modest leverage provides stability and potential inorganic growth funding
- Capable of balancing growth, returns, and FCF to maximize long-term value creation for our shareholders







Meaningful Progress in our Transformation

Strategic Focus on Growth in More Stable, Higher-Margin Industrial Markets Key to Long-Term Value Creation

		2019	Q2 2024	Change
✓	Maintaining Adjusted EBITDA as we reposition the Company	\$82M Adjusted EBITDA*	\$84M TTM Adjusted EBITDA*	+2%
✓	Increasing Adjusted EBITDA generation from more stable Industrial Solutions segment	61% % of Segment Adj. EBITDA* generated from Industrial Solutions	73% % of Segment TTM Adj. EBITDA* generated from Industrial Solutions	+20%
✓	Reducing capital employed to drive agility in cyclical O&G focused operations	\$675M Net Assets** (BOY)	\$450M Net Assets** (EOY)	-33%
✓	Redeploying capital toward higher-returning segment	35% % of Segment Net Assets** deployed in Industrial Solutions	56% % of Segment Net Assets** deployed in Industrial Solutions	+60%
✓	Returning value to shareholders through share repurchases	90M Shares Outstanding (Average)	85M Shares Outstanding (Average)	-6%
✓	Reducing total debt and eliminated equity-linked debt	\$172M (\$100M) Total Principal Outstanding (Equity-Linked)	\$58M (\$0) Total Principal Outstanding (Equity-Linked)	-66% (-100%)





2 End-Market Overview

Utilities Infrastructure Megatrend Powering Growth

Significant Long-term Capital Investment in Innovation & Infrastructure Enhanced by Legislation

The \$1.2 trillion Infrastructure Investment and Jobs Act (IIJA) is investing significantly over next decade, including ~ \$70B for electric grid and hardened energy infrastructure

\$300B federal clean energy tax package over next 10 years from Inflation Reduction Act (IRA)

Aging infrastructure, system hardening, grid reliability, and renewable energy projects are key drivers for approximately \$30B transmission infrastructure spend

\$1.2T+

Infrastructure Investment and Jobs Act (IIJA) is investing significantly over next decade



U.S. investor-owned utilities are expected to make about \$140B+ annual capital investments with ~8% CAGR for clean energy technologies and decarbonization



Projected annual U.S. utility transmission investment with ~10% of spend on temporary access specialty rental & services

Positioned for Growth in Multi-Billion Dollar Temporary Access Market

Specialty Rental and Services Supporting Infrastructure Megatrends

What We Do

Leading rental provider and manufacturer of **composite temporary worksite access** solutions with a diversified customer base, which primarily compete against access alternatives such as wood, gravel, or permanent surfaces

Our Footprint 7 Partners R&S Yards

Industries We Serve











Utilities O&G Construction Pipeline Rail & Other

9%

CAGR in Rental & Service Revenue (2021 – Q2 '24) 11%

CAGR in Industrial Solutions EBITDA (2021 – Q2 '24) 35%

Average Adjusted Industrial Solutions EBITDA Margin 2021 – Q2 '24

52%

Average annual rental revenue as % of avg. fleet cost (2021- Q2 '24)

12 year

Estimated useful life of mat deployed into rental fleet

Industrial Solutions End-to-End Operating Model

Differentiated by Optimizing Across the Value Chain Providing Strong Results











Belief in Innovation

- High performance, safety, and service-centric culture
- Introduced DURA-BASE[®] to the world over 25 years ago as the 100% recyclable composite matting solution
- Committed R&D, Project Technical Support team with industry-leading experience
- Strategically located in Carencro, LA, close to suppliers using proprietary compounds of resins, with expanding use of alternative and recycled material inputs
- 50,000 sq ft automated manufacturing plant with over half a million 8' x 14' mats manufactured
- Quality management compliant with ISO 9001:2015

Scaled to Succeed With Proven Record of Delivering

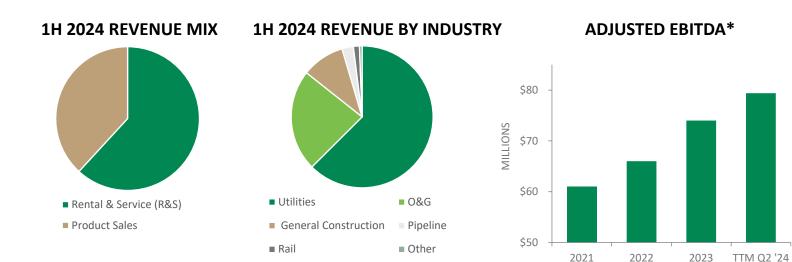
- Supplying small- and large-scale requests domestically and abroad
- Most experienced composite matting industry sales and operations team
- Dedicated to new and longstanding customer relationships
- Long asset life with low maintenance leveraging technology, and large scalable operating footprint
- Operate the largest composite DURA-BASE® matting fleet in the world

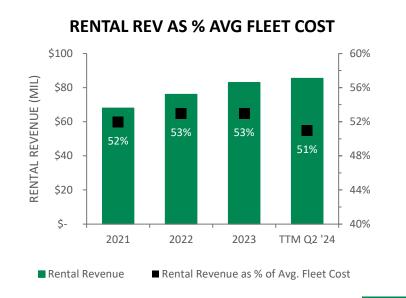
Industrial Solutions



Strategic Progress Supported by Strong Infrastructure Trends

- Strategic investments in technology, scale, and service to drive specialty rental differentiation
- Expansion of specialty rental fleet to meet long-term infrastructure build-out in multiple industries
- 15% revenue CAGR from Utilities & Industrial end-markets since 2016; contributed >75% of 1H 2024 segment revenues
- Leverage R&D to launch higher-margin products focused on driving operating efficiency and sustainability
- Robust rental unit economics drive strong EBITDA margin and ROIC profile







Global Demand for Oil and Gas Remains Resilient

Emergence of Alternative Energy Lags Global Demand

\$12T+ Investment in Oil & Gas projected to meet global demand in Sustainable Development Scenario over next 30 years

Access to affordable and reliable energy critical for developing economies

Geopolitical instability heightens global focus on energy security during the transition to alternative energy sources

OUTLOOK BY 2050

80%+

World's Energy which comes from fossil fuels today

70%+

Renewables demand growth requiring new infrastructure construction and related services

20%+

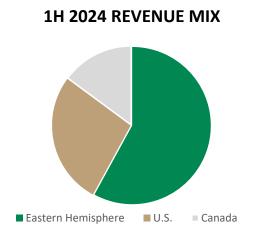
Total demand results in an increase of global Oil/Liquids/Natural Gas demand calling for efficient, innovative, and sustainable drilling and reservoir solutions

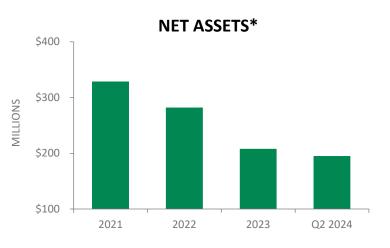
Fluids Systems



Agile, Capital-Light Technology & Services Capable of Cash Generation Through Cycles

- 73% of 1H 2024 revenues generated outside of U.S.
- Global footprint aligned to long-term, strategic markets
- Reshaping balance sheet to drive "Capital-Light" model, and reduce return cyclicality
- FCF generation to support higher-returning growth and return to shareholders
- In September 2023, launched sale process for Fluids Systems; targeting substantial completion in Q3 2024





^{*} Net Assets represents segment net assets, excluding cash and debt, as of end of period.

Long-Term Capital Allocation Strategy

Disciplined Approach Balances Growth Investments with Return of Capital



Maintain Target Leverage



Invest in Growth



Return Excess Cash to Investors

- Target net leverage range of 0.5x–1.5x
- Net leverage*: 0.3x
- Total liquidity**: \$110M
- Maintaining sufficient liquidity to support strategic growth
- ABL Facility matures 2027



Organic

- Continued organic investment in high returning opportunities
- > 80% of 2024 CAPEX reflects growth investment to expand rental fleet and support infrastructure market penetration



M&A

- Continually evaluate opportunities to accelerate Industrial Solutions growth
- Disciplined execution based on strategic value, size, risk and appropriate economics
- Improving equity value key to inorganic strategy & shareholder value

- Committed to programmatic return of capital through share repurchase program
- 8% reduction in weighted average shares outstanding since Q4 '22
- Purchases paused in 1H '24 due to ongoing Fluids sale process

^{*} Net leverage ratio calculated as Net Debt divided by Q2 2024 TTM Adjusted EBITDA.

** Reflects ABL Facility availability plus cash and cash equivalents as of June 30, 2024.

Sustainability Embedded in Our DNA



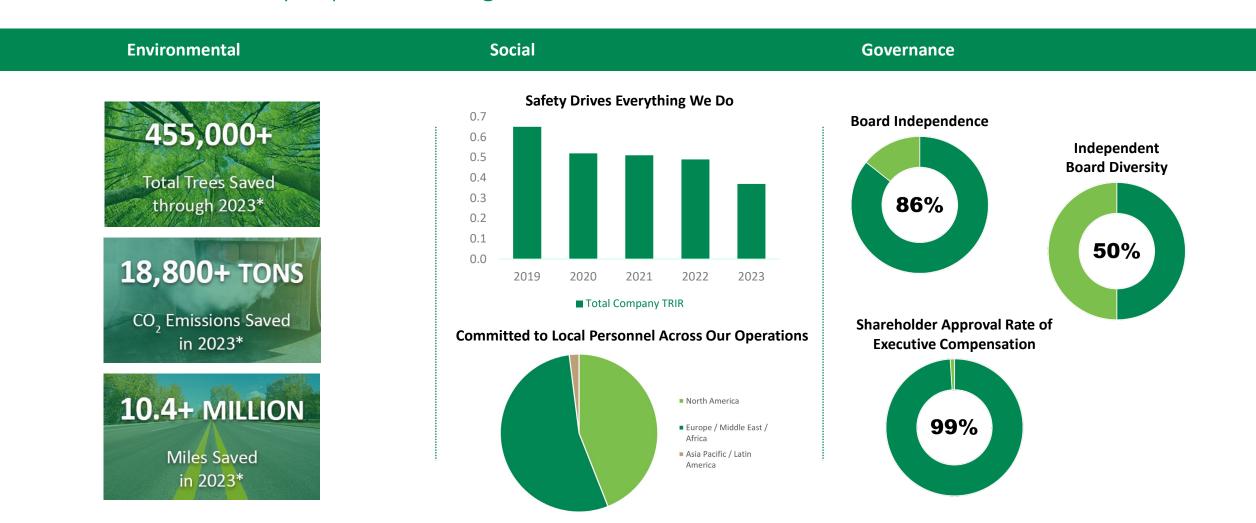








2023 Sustainability Report Including SASB & TCFD Disclosures Available on Website



Why Invest in Newpark Resources?

Leading Provider of Sustainable Technologies and Services



Meaningful growth opportunity tied to the energy transition and critical infrastructure



Global presence in large-scale energy markets



Proven technologies with economic and environmental benefits



Demonstrated ability to adapt and grow



Balancing investment in growth with return of capital



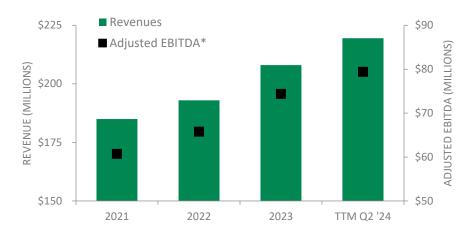
Capital structure to support growth plans

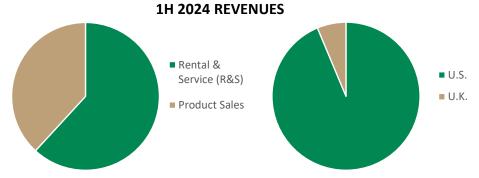


Summary of Key Financial Data

Business Segment Overview

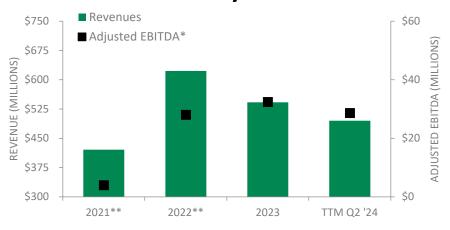
Industrial Solutions

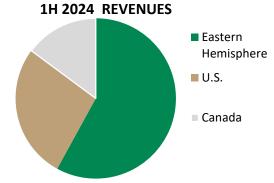




- Delivering robust revenue and EBITDA growth
- Strong Energy Transition market tailwinds
- Consistent cash flow and solid ROI

Fluids Systems





- Reshaping portfolio to monetize working capital and improve returns
- ~ 90% of asset base comprised of receivables, inventory, and other working capital

^{*} Adjusted EBITDA is a non-GAAP financial measure. See reconciliation to the most comparable GAAP measure in "Non-GAAP Financial Measures" slides within this presentation.

^{**} Includes operations of Gulf of Mexico and U.S. Mineral Grinding operations, both of which were exited in Q4 2022. Divested units contributed \$83 million of revenues, \$5 million of depreciation expense, and a \$40 million operating loss in 2022, including \$29 million impairment charge, and \$62 million of revenues, \$7 million of depreciation expense and \$7 million operating loss in 2021.

Consolidated Statements of Operations (unaudited)

		Thi	ree N	/lonths End		Six Months Ended					
	J	une 30,	M	arch 31,	J	une 30,	J	une 30,	Jı	ıne 30,	
(In thousands, except per share data)		2024		2024		2023		2024		2023	
Revenues	\$	179,009	\$	169,107	\$	183,256	\$	348,116	\$	383,286	
Cost of revenues		140,084		134,587		150,170		274,671		314,908	
Selling, general and administrative expenses		26,381		24,344		25,576		50,725		50,986	
Other operating (income) loss, net		(755)		(1,683)		(1,184)		(2,438)		(1,445)	
Impairments and other charges		-				2,816				2,816	
Operating income		13,299		11,859		5,878		25,158		16,021	
Foreign currency exchange (gain) loss		128		(31)		(102)		97		217	
Interest expense, net		1,796		1,750		2,146		3,546		4,235	
Income before income taxes		11,375		10,140		3,834		21,515		11,569	
Provision for income taxes		3,335		2,847		2,132		6,182		4,247	
Netincome	\$	8,040	\$	7,293	\$	1,702	\$	15,333	\$	7,322	
Calculation of EPS:											
Net income - basic and diluted	\$	8,040	\$	7,293	\$	1,702	\$	15,333	\$	7,322	
Weighted average common shares outstanding - basic		85,473		85,001		85,761		85,237		87,159	
Dilutive effect of stock options and restricted stock awards		2,153		2,244		1,712		2,198		1,853	
Weighted average common shares outstanding - diluted		87,626		87,245		87,473		87,435		89,012	
Net income per common share - basic:	\$	0.09	\$	0.09	\$	0.02	\$	0.18	\$	0.08	
Net income per common share - diluted:	\$	0.09	\$	0.08	\$	0.02	\$	0.18	\$	0.08	

Operating Segment Results (unaudited)

	Thr	Three Months Ended								
	June 30,	March 31,	June 30,	June 30,	June 30,					
(In thousands)	2024	2024	2023	2024	2023					
Revenues										
Fluids Systems	\$ 112,218	\$ 120,140	\$ 135,181	\$ 232,358	\$ 279,355					
Industrial Solutions	66,791	48,967	48,075	115,758	103,931					
Total revenues	\$ 179,009	\$ 169,107	\$ 183,256	\$ 348,116	\$ 383,286					
Operating income (loss)										
Fluids Systems	\$ 2,345	\$ 6,836	\$ 1,965	\$ 9,181	\$ 5,431					
Industrial Solutions	19,392	12,936	12,774	32,328	27,257					
Corporate office	(8,438)_	(7,913)	(8,861)	(16,351)	(16,667)					
Total operating income	\$ 13,299	\$ 11,859	\$ 5,878	\$ 25,158	\$ 16,021					
Segment operating margin										
Fluids Systems	2.1%	5.7%	1.5%	4.0%	1.9%					
Industrial Solutions	29.0%	26.4%	26.6%	27.9%	26.2%					

Fluids Systems operating income for the three months and six months ended June 30, 2023 included a \$2.1 million and \$4.4 million, respectively, loss associated with our now exited Gulf of Mexico operations.

Consolidated Balance Sheets (unaudited)

(In thousands, except share data)	Jun	e 30, 2024	Decen	nber 31, 2023
ASSETS				
Cash and cash equivalents	\$	35,087	\$	38,594
Receivables, net		158,834		168,457
Inventories		127,421		141,079
Prepaid expenses and other current assets		10,284		9,094
Total current assets		331,626		357,224
Property, plant and equipment, net		205,076		195,289
Operating lease assets		19,555		20,731
Goodwill		47,259		47,283
Other intangible assets, net		15,580		17,114
Deferred tax assets		3,553		2,628
Other assets		2,151		2,067
Total assets	\$	624,800	\$	642,336
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current debt	\$	17,591	\$	16,916
Accounts payable		69,153		70,087
Accrued liabilities		40,162		49,281
Total current liabilities		126,906		136,284
Long-term debt, less current portion		40,392		58,117
Noncurrent operating lease liabilities		16,587		17,404
Deferred tax liabilities		6,843		8,307
Other noncurrent liabilities		7,463		6,860
Total liabilities		198,191		226,972
Common stock, \$0.01 par value (200,000,000 shares authorized				
and 111,669,464 and 111,669,464 shares issued, respectively)		1,117		1,117
Paid-in capital		631,497		639,645
Accumulated other comprehensive loss		(66,084)		(62,839)
Retained earnings		26,137		10,773
Treasury stock, at cost (25,202,455 and 26,471,738 shares,				
respectively)		(166,058)		(173,332)
Total stockholders' equity		426,609		415,364
Total liabilities and stockholders' equity	\$	624,800	\$	642,336

Consolidated Statements of Cash Flows (unaudited)

	Six Months Ended June 30								
(In thousands)	2024	2023							
Cash flows from operating activities:									
Net income	\$ 15,333	\$	7,322						
Adjustments to reconcile net income to net cash provided by operations:									
Impairments and other non-cash charges	-		2,816						
Depreciation and amortization	14,835		15,803						
Stock-based compensation expense	3,122		3,298						
Provision for deferred income taxes	(2,196)		(916)						
Credit loss expense	1,040		464						
Gain on sale of assets	(1,049)		(1,649)						
Gain on insurance recovery	(874)		-						
Amortization of original issue discount and debt issuance costs	260		274						
Change in assets and liabilities:									
Decrease in receivables	4,369		39,324						
(Increase) decrease in inventories	12,158		(3,440)						
Increase in other assets	(1,524)		(3,187)						
Increase (decrease) in accounts payable	647		(14,453)						
Decrease in accrued liabilities and other	 (6,590)		(8,808)						
Net cash provided by operating activities	 39,531		36,848						

	Six Months End	led June 30,
(In thousands)	2024	2023
Cash flows from investing activities:		
Capital expenditures	(20,468)	(15,347)
Proceeds from divestitures	-	18,086
Proceeds from sale of property, plant and equipment	2,042	2,304
Proceeds from insurance property claim	1,385	
Net cash provided by (used in) investing activities	(17,041)	5,043
Cash flows from financing activities:		
Borrowings on lines of credit	87,444	149,253
Payments on lines of credit	(101,077)	(167,435)
Purchases of treasury stock	(4,332)	(21,966)
Proceeds from employee stock plans	17	-
Other financing activities	(7,040)	(2,864)
Net cash used in financing activities	(24,988)	(43,012)
Effect of exchange rate changes on cash	(961)	332
Net decrease in cash, cash equivalents, and restricted cash	(3,459)	(789)
Cash, cash equivalents, and restricted cash at beginning of period	38,901	25,061
Cash, cash equivalents, and restricted cash at end of period	\$ 35,442	\$ 24,272

Non-GAAP Financial Measures (unaudited)

The following tables reconcile the Company's net income (loss) calculated in accordance with GAAP to the non-GAAP financial measures of EBITDA and Adjusted EBITDA:

Consolidated		Tw	elve	Months End	ded			 Six Months Ended Q2			T	TM Q2
(In thousands)	2019	2020		2021		2022	2023	2023		2024		2024
Net income (loss) (GAAP)	\$ (12,946)	\$ (80,696)	\$	(25,526)	\$	(20,834)	\$ 14,516	\$ 7,322	\$	15,333	\$	22,527
Interest expense, net	14,369	10,986		8,805		7,040	8,181	4,235		3,546		7,492
Provision (benefit) for income taxes	9,788	(11,883)		7,293		4,371	10,666	4,247		6,182		12,601
Depreciation and amortization	 47,144	 45,314		42,225		38,610	 31,372	15,803		14,835		30,404
EBITDA (non-GAAP)	58,355	(36,279)		32,797		29,187	64,735	31,607		39,896		73,024
Impairments and other charges	11,422	14,727		-		37,322	6,356	2,816		-		3,540
Fluids sale process transaction expenses	-	-		-		-	1,786	-		4,115		5,901
Gain on divestitures	-	-		-		(3,596)	-	-		-		-
Fourchon, Louisiana hurricane-related costs	-	-		2,596		-	-	-		-		-
Facility exit costs and other, net	2,631	(201)		2,399		2,452	4,594	4,236		741		1,099
Severance costs	3,814	4,773		1,898		736	2,659	2,124		1,359		1,894
Inventory write-downs	1,881	10,345		-		-	-	-		-		-
Gain on legal settlement	-	-		(1,000)		-	-	-		(550)		(550)
(Gain) loss on extinguishment of debt	-	(419)		1,000		-	-	-		-		-
Other	 3,955			(849)		-		-		(874)		(874)
Adjusted EBITDA (non-GAAP)	\$ 82,058	\$ (7,054)	\$	38,841	\$	66,101	\$ 80,130	\$ 40,783	\$	44,687	\$	84,034

Non-GAAP Financial Measures (unaudited)

The following tables reconcile the Company's segment operating income (loss) calculated in accordance with GAAP to the non-GAAP financial measures of EBITDA, Adjusted EBITDA Margin:

Fluids Systems	Twelve Months Ended											Six Months Ended Q2			
(In thousands)	2019		2020		2021		2022		2023		2023		2024		2024
Revenues	\$ 620,317	\$	354,608	\$	420,789	\$	622,601	\$	541,952	\$	279,355	\$	232,358	\$	494,955
Operating income (loss) (GAAP)	\$ 3,814	\$	(66,403)	\$	(19,012)	\$	(15,566)	\$	11,857	\$	5,431	\$	9,181	\$	15,607
Depreciation and amortization	21,202		20,555		17,877		13,875		7,776		3,936		3,495		7,335
EBITDA (non-GAAP)	25,016		(45,848)		(1,135)		(1,691)		19,633		9,367		12,676		22,942
Impairments and other charges	11,422		14,727		-		29,417		6,356		2,816		-		3,540
Fluids sale process transaction expenses	-		-		-		-		619		-		617		1,236
Gain on divestiture	-		-		-		(971)		-		-		-		-
Fourchon, Louisiana hurricane-related costs	-		-		2,596		-		-		-		-		-
Facility exit costs and other, net	2,631		(201)		2,399		1,000		4,594		4,236		741		1,099
Inventory write-downs	1,881		10,345		-		-		-		-		-		-
Severance costs	2,264		3,729		1,329		398		1,172		1,103		551		620
Other	605		-		(849)		-		-		-		(807)		(807)
Adjusted EBITDA (non-GAAP)	\$ 43,819	\$	(17,248)	\$	4,340	\$	28,153	\$	32,374	\$	17,522	\$	13,778	\$	28,630
Operating Margin (GAAP)	 0.6%		-18.7%		-4.5%		-2.5%		2.2%		1.9%		4.0%		3.2%
Adjusted EBITDA Margin (non-GAAP)	7.1%		-4.9%		1.0%		4.5%		6.0%		6.3%		5.9%		5.8%

Industrial Solutions		Tw	elve	Months En	ded				Six Months Ended Q2			TTM Q2		
(In thousands)	2019	2020		2021		2022	2023	2023 2023 202		2024		2024		
Revenues	\$ 199,802	\$ 130,469	\$	185,171	\$	192,993	\$ 207,648	\$	103,931	\$	115,758	\$	219,475	
Operating income (GAAP)	\$ 47,466	\$ 13,030	\$	42,117	\$	43,899	\$ 53,008	\$	27,257	\$	32,328	\$	58,079	
Depreciation and amortization	21,763	 20,127		19,304		21,653	21,108		10,534		10,396		20,970	
EBITDA (non-GAAP)	69,229	33,157		61,421		65,552	74,116		37,791		42,724		79,049	
Severance costs	434	437		302		214	254		92		693		855	
Gain on legal settlement	-	-		(1,000)		-	-		-		(550)		(550)	
Other	 						 				(67)		(67)	
Adjusted EBITDA (non-GAAP)	\$ 69,663	\$ 33,594	\$	60,723	\$	65,766	\$ 74,370	\$	37,883	\$	42,800	\$	79,287	
Operating Margin (GAAP)	 23.8%	10.0%		22.7%		22.7%	25.5%		26.2%		27.9%		26.5%	
Adjusted EBITDA Margin (non-GAAP)	 34.9%	25.7%		32.8%		34.1%	35.8%		36.5%		37.0%		36.1%	

Non-GAAP Financial Measures (unaudited)

The following table reconciles the Company's net cash provided by (used in) operating activities calculated in accordance with GAAP to the non-GAAP financial measure of Free Cash Flow:

Consolidated			Tw	elve	 June 30,								
(In thousands)	2019		2020		2021		2022		2023		2023		2024
Net cash provided by (used in) operating													
activities (GAAP)	\$	72,286	\$	55,791	\$	(3,013)	\$	(25,021)	\$	100,001	\$ 36,848	\$	39,531
Capital expenditures		(44,806)		(15,794)		(21,793)		(28,273)		(29,232)	(15,347)		(20,468)
Proceeds from sale of property, plant and													
equipment		13,734		12,399		15,999		3,217		3,709	2,304		2,042
Free Cash Flow (non-GAAP)	\$	41,214	\$	52,396	\$	(8,807)	\$	(50,077)	\$	74,478	\$ 23,805	\$	21,105

Six Months Ended

Non-GAAP Financial Measures (unaudited)

The following table reconciles the Company's total debt calculated in accordance with GAAP to the non-GAAP financial measures of Net Debt and Net Leverage:

Consolidated				J	une 30,					
(In thousands)		2019		2020		2021	2022	2023		2024
Current debt	\$	6,335	\$	\$ 67,472		19,210	\$ 22,438	\$ 16,916	\$	17,591
Long-term debt, less current portion		153,538		19,690		95,593	 91,677	 58,117		40,392
Total Debt		159,873		87,162		114,803	114,115	75,033		57,983
Less: cash and cash equivalents		(48,672)		(24,197)		(24,088)	 (23,182)	 (38,594)		(35,087)
Net Debt	\$	111,201	\$	62,965	\$	90,715	\$ 90,933	\$ 36,439	\$	22,896
Adjusted EBITDA (non-GAAP) - TTM	\$	82,058	\$	(7,054)	\$	38,841	\$ 66,101	\$ 80,130	\$	84,034
Net Leverage		1.4		(8.9)		2.3	1.4	0.5		0.3